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The Australian Advocacy Institute

**WORKSHOP INFORMATION,  
TIMETABLE  
AND  
TASK ALLOCATIONS**

**Advocacy Skills Workshop**

**Wednesday 10 August 2022 - 5.00pm\* to 6.30pm ONLINE**

**Thursday 11 August 2022 - 5.00pm\* to 6.00pm ONLINE**

**Saturday 13 August 2022 – 8.45am to 3.15pm IN-PERSON  
District Court, DUBBO**

\* Workshop Zoom will open 30 minutes early for online connection.

**IMPORTANT**

- Each attendee has been allocated a participant number. This number can be found below.
- This timetable details when each participant will perform their tasks.
- **Familiarise yourself with ALL the case studies**
- **Consider how the case may be presented from each side**
- **Prepare to present the WHOLE ALLOCATED TASKS**
- **You may be asked to perform part of a task**
- **You will be reviewed on the part of the task you perform in the allotted time**

**TIMES FOR PERFORMANCE AND REVIEW WILL BE STRICTLY OBSERVED**

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# Advocacy Skills Workshop

10, 11, 13 August 2022



**Please read the information below immediately and thoroughly as it is important to your preparation and contribution to learning at the workshop.**

Dear Workshop Participant,

The AAI is pleased to be able to provide this advocacy workshop for you and we are sure that you will find this course helpful in improving your advocacy skills.

## Workshop Program:

**Part 1:** Introductory Session 1. ONLINE – Wednesday 10 August, 2022

Time: 5.00\*pm to 6.30pm

**Part 2:** Introductory Session 2. ONLINE – Thursday 11 August, 2022

Time: 5.00\*pm to 6.00pm

**Part 3:** Advocacy Performance Skills Workshop IN PERSON, District Court Dubbo – Saturday 13 August, 2022

Time: 8.45am to 3.15pm.

\*Workshop Zoom will open 30 minutes early Wed/Thurs. for online connection.

## Workshop Materials:

All materials for this workshop including this timetable, all case studies and additional reading material, can be found and downloaded on the dedicated AAI Workshop Webpage at:

[www.advocacy.com.au](http://www.advocacy.com.au) with a link at the **top left** of the page and password 'Advocacy'.

## Workshop Format:

### Introductory Sessions Wednesday and Thursday:

These sessions will be held ONLINE, with all participants joining using the AAI Zoom platform through their own computer connection.

Click on this link for automatic log-on:

<https://us02web.zoom.us/j/2716263497?pwd=cjZmOXRROUp0dUVVpaTdaWEM2TEwyQT09>

(ID = 2716263497 Password = Advocacy)

If you wish to test your connection, the AAI Coordinator will be available to do a quick test in the week before the workshop. Email: [aai@advocacy.com.au](mailto:aai@advocacy.com.au).

Log-on details can also be found within each day's timetable below.

### Workshop Saturday:

At the start of the Saturday Timetable below you will find the **GROUP and PARTICIPANT NUMBER** for each participant.

Group Performance Sessions and General Skills Sessions have been scheduled through the day. In the Group Sessions, you will break into smaller groups to individually **present your allocated advocacy tasks** before a Judge/Instructor in the same manner that you would present in court. You will find the allocated advocacy tasks for each Participant Number set out within each session of the timetable.

Once you have finished each performance you will be given a review by the AAI instructor. This review is designed to be positive, not critical. You will be given advice on ways that your individual performance can be improved using various advocacy skills, including a demonstration and explanation of the particular skills relevant to your performance.

## The Workshop Case Studies:

We acknowledge that for some of you, the case studies we will use may not be of the type you generally deal with. We use these case studies deliberately as we believe them to be very good for the teaching of advocacy, demonstrating skills that can be applied in any jurisdiction. The advocacy skills you will learn will be of universal application – the same skills apply regardless of the type of case, the jurisdiction you appear in or the side you appear on. This has been proven over three decades of advocacy instruction by the AAI.

Please don't get bogged down in your preparation with any legal technicalities within the case studies. Don't research or bring statutes or precedents. Do not be distracted with the law. Evidence is restricted to **only** that contained within each case study so you do not need to look outside the immediate information provided. The purpose of this workshop is to help you with how to structure a case, how to prepare, how to ask purposive relevant questions, how to argue, how to be persuasive in court. We will not be concerned with jurisdictional procedure.

## Preparation before the workshop:

This is a performance-based workshop. You are required to prepare each of your set tasks between now and the commencement of the workshop. Please **allow yourself time to prepare properly** – it is anticipated that you should allocate 4 to 5 hours for this preparation. Please prepare in advance – do not wait until after the Wed/Thurs. introductory sessions.

If you are not totally familiar with the requirements of any particular advocacy task, you may find it helpful to refer to the “Specific Advocacy Tasks” summary at the end of the Course Materials document, part of the materials download.

I recommend you consult the “AAI Advocacy Manual” PDF file provided as part of your materials, which has detailed chapters on all the aspects of advocacy you will be using at this workshop. Use this Manual in your preparation and for future reference. Please note that copyright restrictions require this file to be “read only” and thus cannot be printed. A hard cover version with additional chapters is available through the AAI at a discounted workshop student cost.

## Task Performances:

You will see in the timetable task allocations that a time limit has been set for each task performance. Please prepare as if you were to present the whole of the task. The time allocation means you may not be able to present all of the task and you are not expected to be able to finish your performance. Do not rush and try and fit it all into the allocated time. Your review will be on that part of the task you present, not the parts you may not have reached.

Please also note that when your task requires a witness in Evidence in Chief or Cross Examination, the AAI Instructor will nominate another participant from your group to act the witness role. A thorough knowledge and understanding of the facts of each case study will help both you and your colleagues get the most out of the workshop.

I look forward to seeing you ‘remotely’ before and then ‘in-person’ at the Saturday workshop.

Regards



**Scott Wallace**

General Manager, Australian Advocacy Institute.

Email: [aai@advocacy.com.au](mailto:aai@advocacy.com.au) Mobile & Text: 0418 473 303

# Workshop Timetable

**Wednesday 10 August 2022 - ONLINE**

**4.30 to 5.00pm**

Participants log-on to Zoom Workshop.

Click on this link for automatic log-on:

<https://us02web.zoom.us/j/2716263497?pwd=cjZmOXRROUp0dUVpaTdaWEM2TEwyQT09>

(ID = 2716263497 Password = Advocacy)

OR ... for MANUAL LOG-ON to the Zoom Workshop:

1. Open Zoom program
2. Click "Join Meeting"
3. Meeting ID is: **2716263497**
4. Meeting Password is: **Advocacy**

**SESSION 1      5.00 to 6.30pm (90mins)**

<b>General Session</b>	Introduction to Advocacy. Case Theory and Argument.
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**Thursday 11 August 2022 - ONLINE**

**4.30 to 5.00pm**

Participants log-on to Zoom Workshop.

Click on this link for automatic log-on:

<https://us02web.zoom.us/j/2716263497?pwd=cjZmOXRROUp0dUVpaTdaWEM2TEwyQT09>

(ID = 2716263497 Password = Advocacy)

OR ... for MANUAL LOG-ON to the Zoom Workshop:

1. Open Zoom program
2. Click "Join Meeting"
3. Meeting ID is: **2716263497**
4. Meeting Password is: **Advocacy**

**SESSION 2      5.00 to 6.00pm (60mins)**

<b>General Session</b>	Techniques in Cross Examination. Communication in court.
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## SATURDAY GROUP AND PARTICIPANT NUMBER

Your participant number is used to determine which **TASKS** you will be performing in the timetable that follows.

No.	RED GROUP	BLUE GROUP	YELLOW GROUP	GREEN GROUP
1	Lucien Gratton	George Fren	George Costantine	Lucy Maher
2	Henry Robinson	Simon Populin	Ian McGuinness	Matt Quill
3	Simon Colyer	Laura Melhuish	Tomas Gooley	Keith Kuan
4	Carmen McKay	Jack Murray	Rachael Wong	Carmen Just
5	Lujain Fayad	Molly Bland	Bronte Winn	Jack Buster
6	Miranda Cooper	Thomas Primrose	Jessica Kitch	Louise Dart

## SATURDAY 13 August 2022

District Court, Dubbo

### 8.45am to 9.00am

8.45 - Introduction to the AAI Teaching Faculty  
9.00 - Participants break into allocated Group Rooms.

Participants should be ready to immediately commence performance tasks upon joining their Group Breakout Room.

### SESSION 1 9.00 to 10.00am (60 mins)

Group Session

#### APPLICATIONS

#### Case Study 1: Porcine v Royal Bridgewater Golf Club

**TASK:** Apply for an ex-parte injunction

PARTICIPANT: 1

**TASK:** Apply for an ex-parte injunction

PARTICIPANT: 2

#### Case Study 2: DPP v Uri Zukov

**TASK:** Make submissions on behalf of the Crown

PARTICIPANT: 3

**TASK:** Make submissions on behalf of Zukov

PARTICIPANT: 4

#### Case Study 3: Philip Ball - Plea

**TASK:** Make submissions on sentence on behalf of the Crown PARTICIPANT: 5

**TASK:** Make submissions on sentence on behalf of Ball PARTICIPANT: 6

Performances in Group

**5 minutes per task**

Review in Group

**4 minutes per task**

*All participants should have read and be familiar with all 3 case studies.*

*Morning Tea Break 10.00 to 10.15am (15 mins)*

<b>SESSION 2 10.15 to 11.20am (65 mins)</b>	
<b>Group Session</b>	<p><b><u>LEADING EVIDENCE AND CROSS EXAMINATION</u></b></p> <p><b><u>Case Study 4: DPP v Evelyn Cannon</u></b></p> <p><b>TASK:</b> Lead Evidence – Const. O’Rourke                      PARTICIPANT: 3  <b>TASK:</b> Cross Examine – Const. O’Rourke                      PARTICIPANT: 4  <b>TASK:</b> Lead Evidence – Peter Porter                              PARTICIPANT: 1  <b>TASK:</b> Cross Examine – Peter Porter                              PARTICIPANT: 2  <b>TASK:</b> Lead Evidence – Evelyn Cannon                            PARTICIPANT: 6  <b>TASK:</b> Cross Examine – Evelyn Cannon                            PARTICIPANT: 5</p> <p><i>The AAI Instructor will nominate another participant to act the role of the witness. All participants must be completely familiar with all witness statements within the case study to enable them to take the witness role.</i></p> <p>Performances in Group    <b>5 minutes per task</b>  Review in Group    <b>5 minutes per task</b></p>
<b>SESSION 3 11.20 to 12 noon (40 mins)</b>	
<b>General Session</b>	<b><u>CASE THEORY</u></b>

**LUNCH BREAK 12 noon to 12.30pm (30 min)**

<b>SESSION 4 12.30 to 1.35pm (65 mins)</b>	
<b>Group Session</b>	<p><b><u>LEADING EVIDENCE AND CROSS EXAMINATION</u></b></p> <p><b><u>Case Study 4: DPP v Evelyn Cannon</u></b></p> <p><b>TASK:</b> Lead Evidence – Const. O’Rourke                      PARTICIPANT: 5  <b>TASK:</b> Cross Examine – Const. O’Rourke                      PARTICIPANT: 6  <b>TASK:</b> Lead Evidence – Luigi Fiorelli                              PARTICIPANT: 4  <b>TASK:</b> Cross Examine – Luigi Fiorelli                              PARTICIPANT: 3  <b>TASK:</b> Lead Evidence – Evelyn Cannon                            PARTICIPANT: 2  <b>TASK:</b> Cross Examine – Evelyn Cannon                            PARTICIPANT: 1</p> <p><i>The AAI Instructor will nominate another participant to act the role of the witness. All participants must be completely familiar with all witness statements within the case study to enable them to take the witness role.</i></p> <p>Performances in Group    <b>5 minutes per task</b>  Review in Group    <b>5 minutes per task</b></p>
<b>SESSION 5 1.35 to 2.00pm (25 mins)</b>	
<b>Group Session</b>	<p><b>Preparation Revision</b></p> <p>Participants stay in group to revise their preparation for Session 6.</p>

<b>SESSION 6</b>		<b>2.00 to 3.05 pm (65 mins)</b>	
<b>Group Session</b>	<b><u>OPENING ADDRESS AND CLOSING ARGUMENT</u></b>		
	<b><u>Case Study 4: DPP v Evelyn Cannon</u></b>		
	<b>TASK:</b> Open for Prosecution		<b>PARTICIPANT: 3</b>
	<b>TASK:</b> Open for Defence		<b>PARTICIPANT: 4</b>
	<b>TASK:</b> Close for Prosecution		<b>PARTICIPANT: 1</b>
	<b>TASK:</b> Close for Defence		<b>PARTICIPANT: 2</b>
	<b>TASK:</b> Close for Prosecution		<b>PARTICIPANT: 5</b>
<b>TASK:</b> Close for Defence		<b>PARTICIPANT: 6</b>	
	Performances in Group		<b>5 minutes per task</b>
	Review in Group		<b>5 minutes per task</b>

<b>SESSION 7</b>		<b>3.05 to 3.15pm (10 mins)</b>	
<b>General Session</b>	<b><u>DISCUSSION AND CLOSING SESSION</u></b>		