



QLS/Australian Advocacy Institute

**Foundation Skills
Advocacy Skills for Solicitor Advocates
Workshop ONLINE**

**Part 1 - Wednesday 14 February 2024
5.00pm* to 6.30pm**

**Part 2 - Thursday 15 February 2024
5.00pm* to 6.00pm**

**Part 3 - Saturday 17 February 2024
8.45am* to 3.15pm**

ALL TIMES ARE BRISBANE TIME

Participants attend ALL sessions ONLINE.

* Workshop Zoom will open 30 minutes early each day for online connection.

**WORKSHOP INFORMATION,
TIMETABLE
AND
PERFORMANCE TASK ALLOCATIONS**

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Advocacy Skills Workshop – online.

14, 15, 17 February 2024



Please read the information below immediately and thoroughly as it is important to your preparation and contribution to learning at the workshop.

Dear Workshop Advocate,

The AAI is pleased to be able to provide this advocacy workshop for you and we are sure that you will find this course helpful in improving your advocacy skills.

Workshop Program:

Part 1: Introductory Session 1. ONLINE – Wednesday 14 February 2024
5.00pm* to 6.30pm

Part 2: Introductory Session 2. ONLINE – Thursday 15 February 2024
5.00pm* to 6.00pm

Part 3: Advocacy Performance Skills Workshop ONLINE – Saturday 17 February 2024
8.45am* to 3.15pm

ALL times are BRISBANE time.

*Workshop Zoom will open 30 minutes early each day for online connection.

Workshop Format:

The following “**Timetable and Task Allocation**” details the format for this workshop. At the start of the following Timetable you will find a table that allocates a GROUP and ADVOCATE NUMBER for each advocate.

On Saturday, Group Performance Sessions and General Skills Sessions have been scheduled through the day. In the Group Sessions, you will break into smaller groups to individually **present your allocated advocacy tasks** before a Judge/Trainer in the same manner that you would present in court. You will find your allocated advocacy tasks set out within each session of the timetable below and all the case studies and materials for download under the Tab “Workshop Materials for download” in Part 1 of the Workshop webpage.

Once you have finished each performance you will be given a review by the AAI trainer. This review is designed to be positive, not critical. You will be given advice on ways that your individual performance can be improved using various advocacy skills, including a demonstration and explanation of the particular skills relevant to your performance.

The Workshop Case Studies:

We acknowledge that for some of you, the case studies we will use may not be of the type you generally deal with. We use these case studies deliberately as we believe them to be very good for the teaching of advocacy, demonstrating skills that can be applied in any jurisdiction. The advocacy skills you will learn will be of universal application – the same skills apply regardless of the type of case, the jurisdiction you appear in or the side you appear on. This has been proven over three decades of advocacy instruction by the AAI.

Please don’t get bogged down in your preparation with any legal technicalities within the case studies. Don’t research or bring statutes or precedents. Do not be distracted with the law. Evidence is restricted to **only** that contained within each case study so you do not need to look outside the immediate information provided. The purpose of this workshop is to help you with how to structure a case, how to prepare, how to ask purposive relevant questions, how to argue, how to be persuasive in court. We will not be concerned with jurisdictional procedure.

Preparation before the workshop:

This is a performance-based workshop.

You are required to prepare each of your set tasks between now and the commencement of the workshop. Please **allow yourself time to prepare properly** – it is anticipated that you should allocate 5+ hours for this preparation. Please prepare in advance – do not wait until after the Wed/Thurs. introductory sessions.

If you are not totally familiar with the requirements of any particular advocacy task, you may find it helpful to refer to the “Specific Advocacy Tasks” summary at the end of the Course Materials document.

I recommend you consult the “AAI Advocacy Manual” PDF file provided as part of your materials, which has detailed chapters on all the aspects of advocacy you will be using at this workshop. Use this Manual in your preparation and for future reference. Please note that due to copyright restrictions, this PDF file is both non-print and copy protected.

Task Performance:

You will see in the timetable task allocations that a time limit has been set for each task performance. Please prepare as if you were to present the whole of the task. The time allocation means you may not be able to present all the task and you are not expected to be able to finish your performance. Do not rush and try and fit it all into the allocated time. Your review will be on that part of the task you present, not the parts you may not have reached.

Witnesses:

Please note that when your task requires a witness in Evidence in Chief and Cross Examination, the AAI Trainer will nominate another advocate from your group to act the witness role. **THIS MAY BE YOU**, so a thorough knowledge and understanding of the facts of each case study will help both you and your colleagues get the most out of the workshop.

The Workshop ONLINE Platform:

This workshop will be held using the **ZOOM** platform, with advocates required to log-on using their own computer link. Complete log-on instruction and details for connecting to the workshop can be found below and on the AAI Workshop Webpage under each workshop day heading. The same log-on details will be used each day and advocates should remain logged-on for the full duration of each day’s combined sessions.

ZOOM LOG-ON:

Click on this link for automatic log-on:

To automatically join Zoom Meeting - Click on this link ...

<https://us02web.zoom.us/j/2716263497?pwd=cjZmOXRXOUUp0dUVpaTdaWEM2TEwyQT09>

(ID = 2716263497 Password = Advocacy)

If you wish to test your connection, the AAI Coordinator will be available to do a quick test in the week before the workshop. Email: aai@advocacy.com.au.

I look forward to seeing you ‘remotely’ at the workshop.

Regards



Scott Wallace

General Manager, Australian Advocacy Institute.

Email: aai@advocacy.com.au Mobile & Text: 0418 473 303

Workshop Timetable

Wednesday 14 February 2024

4.30 to 5.00pm

Advocates log-on to Zoom Workshop.

**SESSION
1** **5.00 to 6.30pm**

**General
Session** Introduction to Advocacy.
Case Theory and Argument.

To automatically join Zoom Meeting - Click on this link ...

<https://us02web.zoom.us/j/2716263497?pwd=cjZmOXRXOUUp0dUVpaTdaWEM2TEwyQT09>

(ID = 2716263497 Password = Advocacy)

Thursday 15 February 2024

4.30 to 5.00pm

Advocates log-on to Zoom Workshop.

**SESSION
2** **5.00 to 6.00pm**

**General
Session** Techniques in Questioning
Communication in Court

To automatically join Zoom Meeting - Click on this link ...

<https://us02web.zoom.us/j/2716263497?pwd=cjZmOXRXOUUp0dUVpaTdaWEM2TEwyQT09>

(ID = 2716263497 Password = Advocacy)

SATURDAY GROUP AND ADVOCATE NUMBER

Your advocate number is used to determine which **TASKS** you will be performing in the timetable that follows.

No.	RED GROUP	BLUE GROUP	GREEN GROUP	YELLOW GROUP
1	Chloe Blumfield	Andrea De Smidt	Philippe Lambert	Chloe Parsons-Pope
2	Kathryn Lloyd	Zane Chapman	Vishani Khoosal	Callum Lee
3	Bader Pendergast-lee	Peter Mills	Daryl Choong	Belinda Kochanowska
4	Nicol Prinsloo	David Pitt	Celeste Norman	Camille Conaghan
5	Daniel Saliba	Emily Plaza	Janelle Rollo	Georgia Sands
6	Nikola Stepanov	Ying Sun	Holly Trentin	Brent Stowers

SATURDAY 17 February 2024

8.30 to 8.45am

Advocates log-on to Zoom Workshop.

To automatically join Zoom Meeting - Click on this link ...

<https://us02web.zoom.us/j/2716263497?pwd=cjZmOXRROUp0dUVpaTdaWEM2TEwyQT09>

(ID = 2716263497 Password = Advocacy)

8.45 to 9.00am

Advocates will be admitted to the General Workshop Session.

- Introduction to the AAI Teaching Faculty

Please log-on early as the workshop coordinator requires this next 15 minutes to open and allocate advocates to breakout rooms.

9.00am Workshop coordinator will move advocates to allocated Group Rooms.

Advocates should be ready to immediately commence performance tasks upon joining their Group Breakout Room.

SESSION 1 9.00 to 10.00am	
Group Session	<p><u>APPLICATIONS</u></p> <p><u>Case Study 1: Porcine v Royal Bridgewater Golf Club</u></p> <p>TASK: Apply for an ex-parte injunction Advocate: 1 TASK: Apply for an ex-parte injunction Advocate: 2</p> <p><u>Case Study 2: Middleton v Blanchard and Handy Bros</u></p> <p>TASK: Apply for an urgent injunction Advocate: 3 TASK: Oppose the application Advocate: 4 TASK: Apply for an urgent injunction Advocate: 5 TASK: Oppose the application Advocate: 6</p> <p style="text-align: right;">Performances in Group 5 minutes per task Review in Group 5 minutes per task</p>

BREAK 10 mins - Advocates stay online.

SESSION 2 10.10 to 11.15am	
Group Session	<p><u>LEADING EVIDENCE AND CROSS EXAMINATION</u></p> <p><u>Case Study 3: DPP v Evelyn Cannon</u></p> <p>TASK: Lead Evidence in Chief of Const. O'Rourke for the Prosecution Advocate: 3 TASK: Cross Examine Const. O'Rourke for the Defence Advocate: 4 TASK: Lead Evidence in Chief of Peter Porter for the Prosecution Advocate: 1 TASK: Cross Examine Peter Porter for the Defence Advocate: 2 TASK: Lead Evidence of Evelyn Cannon for the Defence Advocate: 6 TASK: Cross Examine Evelyn Cannon for the Prosecution Advocate: 5</p> <p><i>All advocates must be completely familiar with all witness statements within this case study to enable them to act as witnesses.</i></p> <p style="text-align: right;">Performances in Group 5 minutes per task Review in Group 5 minutes per task</p>

11.15am

AAI Coordinator will move all advocates to General Session Room

SESSION 3 11.15 to 12 noon	
General Session	<u>CASE THEORY</u>

LUNCH BREAK 30 min - Advocates stay online.

12.30pm

AAI Coordinator will move all advocates to Group Rooms

SESSION 4 12.30 to 1.00pm	
Group Session	<p><u>REVISION</u> Advocates privately revise their performance task for Session 5 & 6 in light of earlier reviews.</p>
SESSION 5 1.00 to 2.05pm	
Group Session	<p><u>LEADING EVIDENCE AND CROSS EXAMINATION</u> <u>Case Study 3: DPP v Evelyn Cannon</u></p> <p>TASK: Lead Evidence in Chief of Const. O'Rourke for the Prosecution Advocate: 5 TASK: Cross Examine Const. O'Rourke for the Defence Advocate: 6 TASK: Lead Evidence in Chief of Luigi Fiorelli for the Defence Advocate: 4 TASK: Cross Examine Luigi Fiorelli for the Prosecution Advocate: 3 TASK: Lead Evidence of Evelyn Cannon for the Defence Advocate: 2 TASK: Cross Examine Evelyn Cannon for the Prosecution Advocate: 1</p> <p>Performances in Group 5 minutes per task Review in Group 5 minutes per task</p>

BREAK 5 min - Advocates stay online.

SESSION 6 2.10 to 3.10pm	
Group Session	<p><u>OPENING ADDRESS AND CLOSING ARGUMENT</u> <u>Case Study 3: DPP v Evelyn Cannon</u></p> <p>TASK: Present an Opening Address for the Prosecution Advocate: 5 TASK: Present an Opening Address for the Defence Advocate: 6 TASK: Present Closing Submissions for the Prosecution Advocate: 1 TASK: Present Closing Submissions for the Defence Advocate: 2 TASK: Present Closing Submissions for the Prosecution Advocate: 3 TASK: Present Closing Submissions for the Defence Advocate: 4</p> <p>Performances in Group 5 minutes per task Review in Group 4 minutes per task</p>

3.10pm

AAI Coordinator will move all advocates to General Session Room

SESSION 7 3.10 to 3.15pm	
General Session	<p><u>DISCUSSION AND CLOSING SESSION</u></p>