

Advocacy Skills Workshop

Sydney, 3-4 August 2018



Please read the information below immediately and thoroughly as it is important to your preparation and contribution to learning at this workshop.

Dear Workshop Participant,

The AAI is pleased to be able to provide this advocacy workshop for you and we are sure that you will find this course helpful in improving your advocacy skills.

Workshop Program:

Part 1: Introductory Session – Friday 3 August, 2018

Time: 5.00pm to 7.00pm

Location: **The Family Court of Australia, Level 7, 99 Goulburn Street, Sydney.**

This session will finish by 7.00pm.

Part 2: Advocacy Performance Skills Workshop – Saturday 4 August, 2018

Time: 9.00am to 5.15pm.

Location: **The Family Court of Australia, Level 6, 99 Goulburn Street, Sydney.**

Workshop Format:

The following “**Timetable and Task Allocation**” details the format for this workshop. On page 4 you will find a table that allocates a GROUP and PARTICIPANT NUMBER for each participant.

On Saturday, Group Performance Sessions and Technique Sessions have been scheduled through the day. In the Group Sessions, you will break into smaller groups to individually **present your allocated advocacy tasks** before a Judge/Instructor in the same manner that you would present in court. You will find your allocated advocacy tasks set out within each session of the timetable.

Once you have finished each performance you will be given a review by the instructor. This review is designed to be positive, not critical. You will be given advice on ways that your individual performance can be improved using various advocacy skills, including a demonstration and explanation of the particular skills relevant to your performance.

The Workshop Case Studies:

Why are we using applications and a case study?

We acknowledge that for some of you, the case studies we will use may not be of the type you generally deal with. We use these case studies deliberately as we believe them to be very good for the teaching of advocacy, demonstrating skills that can be applied in any jurisdiction. The advocacy skills you will learn will be of universal application – the same skills apply regardless of the type of case, the jurisdiction you appear in or the side you appear on. This has been proven in over two decades of advocacy instruction by the AAI.

Please don't get bogged down in your preparation with any legal technicalities within the case studies. Don't research or bring statutes or precedents. Do not be distracted with “the law”. Evidence is restricted to **only** that contained within each case study so you do not need to look outside the immediate information provided. The purpose of this workshop is to help you with how to structure a case, how to prepare, how to ask purposive relevant questions, how to argue, how to be persuasive in court. We will not be concerned with jurisdictional procedure.

Preparation before the workshop:

This is a performance-based workshop. **NO** preparation time is included during the actual workshop.

You are required to prepare each of your set tasks between now and the commencement of the workshop. Please **allow yourself time to prepare properly** – it is anticipated that you should allocate 3 to 5 hours to this preparation.

Please also note that in the workshop group sessions, participants will be called upon to act as the witness when other participants are presenting tasks in Evidence in Chief and Cross Examination. A thorough knowledge and understanding of the facts of each case study will help both you and your colleagues get the most out of the workshop.

If you are not totally familiar with the requirements of any particular advocacy task, you may find it helpful to refer to the “Specific Advocacy Tasks” summary at the end of the Course Materials document.

You have also been provided with a pdf copy of the “AAI Advocacy Manual”, which contains detailed chapters on each of the advocacy tasks you will be presenting. Unfortunately, copyright restrictions require this version to be ‘read only’ and cannot be printed. At the workshop you will have the opportunity to purchase the full hard copy version at a discounted price. You are not required to bring a copy to the workshop, rather use this Manual in your preparation and for future reference.

Presenting your set tasks:

You will see in the timetable task allocations that a time limit has been set to present each task. Please prepare the whole of the task, even though the time allocation means you may not finish your presentation. Your review will be on that part of the task you present, not the parts you may not have reached.

At the close of the workshop the evaluation sheet provided with these materials will be collected. Please fill out this form before leaving as your (anonymous) comments help us structure future courses.

Dress is casual. Refreshments and lunch will be provided on Saturday.

Regards



Scott Wallace
General Manager, Australian Advocacy Institute.
Email: aai@advocacy.com.au



**Australian
Advocacy
Institute**

**ADVOCACY
SKILLS WORKSHOP
SYDNEY
3-4 August 2018**

Moderator –

**The Hon Justice Ann Ainslie-Wallace,
Appeals Division, Family Court of Australia,
Chair, Australian Advocacy Institute**

TIMETABLE AND TASK ALLOCATIONS

© COPYRIGHT 2018 - Australian Advocacy Institute

This material is copyright. Subject to the Copyright Act 1968, it or any of its parts may not be reproduced in any material form, performed in public, broadcast, transmitted by subscription, cable service, or adapted without the prior written permission of the Australian Advocacy Institute.

**DAY ONE
FRIDAY 3 August 2018
At the Family Court, Sydney**

Combined Session – RED, BLUE, GREEN Groups

SESSION 1	5.00 – 7.00 (120 mins)
General Session	<u>INTRODUCTORY SESSION</u> – The Nature of Advocacy <u>Moderator</u> – The Hon Justice Ann Ainslie-Wallace

Day TWO – SATURDAY 4 August 2018

At the Family Court, Sydney

PARTICIPANT NUMBER

This is your participant number and is used to determine which **TASKS** you will be performing in the timetable that follows.

No	RED GROUP	BLUE GROUP	Green Group	Yellow Group
1.	Alexis Downing	Jade Lee	Nicole Eveston	Sophie Clarke
2.	Anthony Vassallo	Jessica Braude	Niru Palanivel	Stephanie Young
3.	Brendon Pillay	John Dauth	Paul White	Suzanne Hook
4.	Brett Spackman	Karmen Cindric	Prudence Croll	Sussannah Jerapetritis
5.	Carol Askew	Marake Costello	Rebecca Chivell	Tim Fox
6.	Danielle Downer	Murray Lehmann	Robert Nauta	Tracy Thomas
7.	David Menser	Natalie Greenham	Sandra Doumit	Trang Mai
8.	Haley Aitken	Nathan Pont	Seraphine Nolette	

SESSION 2		9.00 – 10.15 (75 mins)	
Group Session	<u>APPLICATIONS</u>		
	<u>Case Study 1: Wood v. Simpson</u>		
PERFORMANCE SESSION 1	TASK:	Present application for injunction	PARTICIPANT: 1
	TASK:	Present application for injunction	PARTICIPANT: 2
	TASK:	Present application for injunction	PARTICIPANT: 3
	TASK:	Present application for injunction	PARTICIPANT: 4
	<u>Case Study 2: Davies v. Riverside Grammar</u>		
	TASK:	Present application	PARTICIPANT: 5
	TASK:	Oppose application	PARTICIPANT: 6
	TASK:	Present application	PARTICIPANT: 7
	TASK:	Oppose application	PARTICIPANT: 8
	Order of Performances:	1, 2, 3, 4, 5, 6, 7, 8	
	Performances	4 minutes per task	
	Instructor Review	4 minutes per participant	

MORNING TEA 10.15 – 10.30

SESSION 3

10.30 – 12.00 (90 mins)

Group Session

PERFORMANCE SESSION 2

EVIDENCE-IN-CHIEF and CROSS EXAMINATION

Case Study 3: Wilson v Wilson

- TASK:** PARTICIPANT: 1 Evidence in Chief - Margaret Wilson (The Applicant) (**Witness:** PARTICIPANT: 7)
- TASK:** PARTICIPANT: 2 For the Respondent, Cross Examine Margaret Wilson (**Witness:** PARTICIPANT: 5)
- TASK:** PARTICIPANT: 4 For the Respondent, Cross Examine Margaret Wilson (**Witness:** PARTICIPANT: 3)
- TASK:** PARTICIPANT: 6 Evidence in Chief - Julie Wilson (The Respondent) (**Witness:** PARTICIPANT: 8)
- TASK:** PARTICIPANT: 3 For the Applicant, Cross Examine Julie Wilson (**Witness:** PARTICIPANT: 2)
- TASK:** PARTICIPANT: 5 For the Applicant, Cross Examine Julie Wilson (**Witness:** PARTICIPANT: 4)
- TASK:** PARTICIPANT: 8 For the Respondent, Cross Examine Dr Gloucester (**Witness:** PARTICIPANT: 1)
- TASK:** PARTICIPANT: 7 For the Applicant, Cross Examine Dr Foster (**Witness:** PARTICIPANT: 6)

Performances in Group **5 minutes per task**
Review in Group **5 minutes per participant**

SESSION 4

12.00 – 12.45 (45 mins)

General Session

Techniques in Questioning

Cross Examination

LUNCH 12.45 – 1.30

SESSION 5		1.30 – 3.00 (90 mins)	
Group Session	<u>CROSS EXAMINATION</u>		
	<u>Case Study 3: Wilson v Wilson</u>		
PERFORMANCE SESSION 3	TASK: PARTICIPANT: 8	For the Respondent, Cross Examine Margaret Wilson (Witness: PARTICIPANT: 5)	
	TASK: PARTICIPANT: 7	For the Applicant, Cross Examine Julie Wilson (Witness: PARTICIPANT: 4)	
	TASK: PARTICIPANT: 6	For the Respondent, Cross Examine Dr Gloucester (Witness: PARTICIPANT: 3)	
	TASK: PARTICIPANT: 5	For the Applicant, Cross Examine Dr Foster (Witness: PARTICIPANT: 8)	
	TASK: PARTICIPANT: 2	For the Respondent, Cross Examine Dr Gloucester (Witness: PARTICIPANT: 7)	
	TASK: PARTICIPANT: 1	For the Applicant, Cross Examine Dr Foster (Witness: PARTICIPANT: 2)	
	TASK: PARTICIPANT: 4	For the Respondent, Cross Examine Dr Gloucester (Witness: PARTICIPANT: 1)	
	TASK: PARTICIPANT: 3	For the Applicant, Cross Examine Dr Foster (Witness: PARTICIPANT: 6)	
		Performances in Group	4 minutes per task
	Review in Group	5 minutes per participant	
SESSION 6		3.00 – 3.45 (45 mins)	
General Session	<u>COMMUNICATION in the COURTROOM</u>		
SESSION 7		3.45 – 5.00 (75 mins)	
Group Session	<u>THE CLOSING ARGUMENT</u>		
	<u>Case Study 3: Wilson v Wilson</u>		
PERFORMANCE SESSION 4	TASK: PARTICIPANT: 1	Present closing argument for the Applicant	
	TASK: PARTICIPANT: 2	Present closing argument for the Respondent	
	TASK: PARTICIPANT: 3	Present closing argument for the Applicant	
	TASK: PARTICIPANT: 4	Present closing argument for the Respondent	
	TASK: PARTICIPANT: 5	Present closing argument for the Applicant	
	TASK: PARTICIPANT: 6	Present closing argument for the Respondent	
	TASK: PARTICIPANT: 7	Present closing argument for the Applicant	
	TASK: PARTICIPANT: 8	Present closing argument for the Respondent	
		Performances in Group	4 minutes per task
	Review in Group	5 minutes per participant	
SESSION 8		5.00 – 5.15 (15 mins)	
Group Session	<u>DEBRIEF and DISCUSSION</u>		

AAI Teaching Faculty – Saturday 4 August 2018

The Hon. Justice Ann Ainslie-Wallace
Appeals Division, Family Court of Australia
Chair, Australian Advocacy Institute



Professional:

- ◆ 1978 Admitted to the Bar in New South Wales
- ◆ 1995 Acting Judge, District Court of NSW
- ◆ 1997-2010 Judge, District Court of NSW
- ◆ 2006 Adjunct Professor of Law, University of Technology, Sydney
- ◆ 2006 -2010 Deputy Chair - NSW Medical Tribunal
- ◆ 2010 Appointed as Judge of the Appeals Division, Family Court of Australia.

Professional Appointments:

- ◆ Chair, Australian Advocacy Institute (AAI)
- ◆ Chair, College of Law Master of Applied Law [Family Law] Advisory Committee
- ◆ Fellow of the Australian Academy of Law
- ◆ Council Member, National Judicial College of Australia
- ◆ Master Benchers, Inner Temple, London UK.

Past:

- ◆ Member, NSW Bar Council
- ◆ Member, NSW Bar Professional Conduct Committee, Advocacy Committee, Family Law Committee
- ◆ Law Council of Australia, Family Law Executive, 1992-1997
- ◆ Law Council Committee to develop and conduct the Australian Separate Representative Training Program
- ◆ Chair and Board Member, Law Society of NSW, Specialist Accreditation Board
- ◆ Judicial Commission of NSW Advisory Committee, Equal Treatment Bench Book 2007
- ◆ Australian Institute of Judicial Administration Advisory Committee, Children's Evidence Bench Book 2009
- ◆ NSW Representative, Australian Association of Women Judges 2008-2010.

Current Board and Committee Memberships:

- ◆ 2015 -: Chair, AAI
- ◆ 2010 -: Member, National Judicial College of Australia
- ◆ 2008 to 2015: Board Member and Deputy Chair, AAI
- ◆ 2000 -: Member, Aust. Institute of Judicial Administration.

Teaching Commitments:

- ◆ Moderator and Senior Instructor at AAI workshops throughout Australia and in the United Kingdom, Italy, The Hague, Malaysia, Singapore and Hong Kong
- ◆ Moderator of the Investigators, Expert Witness and Advocacy Skills Workshops: Securities and Futures Commission and Hong Kong Monetary Authority, Hong Kong: 2004 to date
- ◆ Instructor, New Practitioners Advocacy Workshop, Inner Temple, London 2013, 2015 - 2017
- ◆ Instructor, UK Advanced International Advocacy Course, Keble College Oxford 2016, 2017
- ◆ Instructor, AAI Advanced Teacher Training Program, UK Advocacy Training Council, London 2013
- ◆ Instructor, AAI workshop on Advocacy for Victims of War Crime, International Criminal Court, The Hague 2013
- ◆ Faculty Member, National Institute for Trial Advocacy (USA)
- ◆ 'Train the trainers' workshops and advocacy skills workshops in association with the Bangladesh Bar Association
- ◆ Instructor, NSW Bar Association Readers Course and Law Society of NSW Specialist Accreditation in Advocacy
- ◆ Moderator, Advocacy, College of Law, Sydney
- ◆ Teaching for International Institute of Forensic Studies – Monash University, Melbourne
- ◆ Workshops for professionals and experts including members of the Medical Tribunal of NSW and the Professional Services Review Tribunal
- ◆ Occasional instruction for University of Sydney, University of Technology Sydney, Monash University Italy, Monash University Malaysia and Hong Kong University undergraduate courses in Advocacy Skills.

The Hon. Justice Anne Rees - Family Court of Australia

- 1978-1981 - Practice as a Solicitor
- 1981-1993 - Australian Legal Aid Office and was one of a small group of legal aid lawyers who pioneered the representation of children in parenting disputes in the Family Court of Australia
- 1993 - Admission to the Bar - General family law including property, children's and appellate work
- NSW Barrister representative on the Family Law Section of the Law Council, Chairman of the Section's Children's Law Committee and responsible for supervision of the national training course for Independent Children's Lawyers
- Previously member of the Family Law Review Tribunal of the Legal Aid Commission of NSW; Chairman, Family Law Review Tribunal; Family Law Committee of the Law Society of NSW; Family Law Committee of the Bar Association of NSW; observer for the Law Council on the Family Law Council; the Law Council and Family Law Council joint working party drafting the "Best Practice Guidelines for Lawyers Doing Family Law Work"; Family Law Council committee reporting to the Attorney General on the representation of children. Briefed by the Attorney General's Department on the content of the "Family Law On-Line Web Site"
- 2011 – Appointed as Judge of the Family Court of Australia.

The Hon. Justice Murray Aldridge – Appeals Division Family Court of Australia

- 1980 – Admitted to Bar
- 1999 – Appointed Senior Counsel
- 2012 – Appointed as Judge of the Family Court of Australia
- 2105 – Appointed to the Appeals Division, Family Court of Australia.

Areas of Practice:

Before being appointed to The Family Court of Australia, appearances and appeals in all jurisdictions, commercial and equity with a strong emphasis on personal and corporate insolvency and Corporations Law. Appeared for ATO and liquidators and trustees in bankruptcy.

Professional Appointments:

- Past Member of the Law Council Insolvency and Reconstruction Committee
- Past Member of Law Society Advocacy Accreditation Committee
- Past member of Bar Council Professional Conduct Committee for many years
- Council Member, Australian Institute of Judicial Administration
- Council Member, Consultative Council for Australian Law Reporting
- Advocacy Instructor with the Australian Advocacy Institute, including as instructor in advocacy, investigation and expert evidence for AAI workshops in Hong Kong
- Presented numerous papers at legal conferences throughout Australia.

Pierre Testart – Barrister, Victorian Bar

- Admitted to practice 1976.
- 1976 – 1991: solicitor in private practice, in the firm Testart, Robinson & Pitts, Box Hill
- 1991 - Called to the Victorian Bar
- Practiced in many areas of law, including jury trials, both criminal and civil, appellate courts at State and Federal level, administrative law, guardianship law, personal injuries, commercial litigation, child protection, anti-discrimination and, since 1996, almost exclusively in Family Law, having conducted numerous long trials in the Family Court.
- Instructor - Victorian Bar Readers Course
- Qualified instructor with Australian Advocacy Institute.